

# BUY SELL RENT

# CLASSIFIED ADVERTISEMENTS

# Gets a Position—Gets Help Barter and Exchange

If your name appears in the telephone directory you can telephone your want ads to The News-Times office and a bill will be mailed after its insertion. Home phone 1151; Bell phone 2100.

# "WANT ADS"

## RATES AND RULES.

Figure one cent a word for first insertion, one-half cent a word for each insertion thereafter, minimum 10 words. Special rates on contract. No ad charged for less than 15 cents.

"Situations Wanted" advertisements when paid for in advance, will be run three times for the usual price of one; seven times for the price of three.

Such words as "To Rent," "Wanted to Rent," "For Sale," and "Wanted" (in Real Estate classifications) are required as part of the advertisement.

Errors which clearly lessen the value of the advertisement whether the fault of the paper, or due to carelessness on the part of the advertiser, will be rectified by publication without charge.

Persons who do not want their identity known, may have replies addressed to box number at News-Times office. Replies to out-of-town advertisers will be sent prepaid on Wednesday and Sunday of each week unless otherwise instructed.

Classified advertisements for The Sunday News-Times will be received for classification up to 9 o'clock Saturday night. Up to 12 o'clock midnight advertisements will be accepted to go under "Too late to classify."

Advertisements for the All-Day News-Times will be received for classification up to 9 o'clock p. m. on the day preceding that in which they are to appear.

For the afternoon edition of the same day, advertisements will be classified up to 12 o'clock noon.

The News-Times will not be responsible for more than the first incorrect insertion of any advertisement ordered for more than one time.

The News-Times will appreciate advice from people defrauded by advertisers in their columns. It is the purpose of this paper to keep these columns clean, so far as this is possible.

## AUCTION SALES AND AUCTIONEERS.

**PUBLIC SALE.**  
Wednesday, Nov. 4, 7 horses, 16 head cattle, 6 Holstein cattle, farm implements and many other articles. Eight miles southwest of South Bend. One mile north of Crumstown on Crumstown road.  
LAWRENCE K. KUBERSKI,  
John Hartman, auctioneer.

**Homeberger, live stock, real estate auctioneer.** Home phone 1935, Bell 522 Mishawaka.

## LOST AND FOUND.

**LOST**—On E. Jefferson Blvd., black pointed fox buckle. Reward of \$25 given for return to Room 505 Citizens' National Bank Bldg.

**LOST**—Heavy fur overcoat Saturday afternoon; pair of canvas gloves in pocket. \$5 reward for return to Isaac Lane, North Liberty. Home phone 110-A.

## SITUATION WANTED MALE.

The News-Times will print all "SITUATION WANTED" advertisements, when paid for in advance, THREE times for the usual price of ONE insertion, SEVEN times for the price of THREE insertions.

## SITUATION WANTED—FEMALE.

**WANTED**—Family washings and ironing to do at my home every week day. Mrs. J. Drusnick, 901 W. Division. Home phone 6917.

**Hustlers make \$30 weekly easily**, selling our patented "Lucky" specialty. Showing it means selling. Ralph L. Labow, Box 312, Kokomo, Ind.

**WANTED**—By a middle aged widow a place as housekeeper in widower's home. No objection to country. 811 N. Mich. Bell phone 1943.

**WANTED**—Position as housekeeper either city or country. Young woman, Best reference. Address E-94, News-Times.

**WANTED**—Washing and ironing to do. Home phone 4722 R. R.

**HELP WANTED—MALE.**  
**WANTED**—A LARGE and LONG ESTABLISHED INVESTMENT HOUSE IN CHICAGO AND NEW YORK DESIRES TO MAKE ARRANGEMENTS WITH AN EXERCISED MAN TO HANDLE SECURITIES IN SOUTH BEND AND VICINITY. STATE AGE, BUSINESS EXPERIENCE AND REFERENCES. "C. L." P. O. BOX 822, NEW YORK CITY.

**WANTED**—Men out of work or without a trade to learn barbering and be independent. Light, clean, inside work that pays well. Can learn in few weeks. Write for catalogue. HOLLER BARBER COLLEGE, Chicago, Ill.

**WANTED**—Apt. owners, manufacturers and handy men for machine shop work. Apply to H. Ahara, Supt. Dodge Mfg. Co., Mishawaka, Ind.

**WANTED**—First class Planer Hands. National Dairy Mch. Co., Goshen, Ind.

**WANTED—FEMALE HELP.**  
**WANTED**—Ladies to sell DERMA-SATIN Toilet articles, our agents are making from \$5.00 to \$10.00 for every sale. Write for work. Write DERMA-SATIN COMPANY, Elkhart.

**WANTED**—Experienced girl for downstairs work, Cooking and ironing. 503 Blaine av. Bell phone 1003.

**WANTED**—Good landlady for small family. Apply 1039 Portage av.

**WANTED**—Girl for dishwashing. 323 S. Michigan.

**WANTED**—Cultured woman to work a few hours each day. Bell 3448, Home 103.

**HOUSEWORK AND DOMESTICS.**  
**WANTED**—Competent girl for general housework. Small family. No washing. Apply 1241 Vista av. Home 1229.

**WANTED**—A young girl to assist with housework. Cor. Cassville and Michigan av., over grocery.

**WANTED**—Hungarian woman or girl for general housework. J. Stark, 609 W. Wayne st.

**WANTED**—Roomers and boarders at 815 W. Jefferson Blvd.

**OFFICE HELP.**  
**A COURSE AT THE KELLEY BUSINESS SCHOOL**, spells efficiency. We teach the famous Bliss system of bookkeeping and accounting, Gregg system of shorthand and touch typewriting, Knox system of salesmanship and business efficiency. Business, English, etc. Day and night school. Free employment bureau. Begin any day of evening. Ask for free particulars. Home 2261, Bell 943.

## OFFICE HELP.

(Continued.)

**SEPTEMBER AND OCTOBER.** Our Emp. Dept. Received Many Calls. Stenographers, Bookkeepers, Typists, Dictaphone Operators, Private Sec'y's, Credit & Cost Clerks, General Office People—Call and Register Free. **BUSINESS MEN**—Call Home 210, Bell 226, For Office Assistants. Free Service. Thomas School of Stenography & Typewriting. (Emp. Dept. Licensed Emp. Agency. American Trust Bldg.)

**WANTED**—Young men and women. Prepare for office positions at South Bend Business College. Day or night sessions. Enter at any time. Individual instruction given in all branches. Catalog Free. Write, call or telephone, Bell 551; one 5551. Office open every week day. Monday, Wednesday and Friday evenings. South Bend Business College.

**DAY AND NIGHT SCHOOL**—The Thomas School. High grade—the best. Stenography, typewriting, dictaphone, office methods. Emp. Dept. Reasonable rates. Teach course any day. American Trust Bldg.

**HELP WANTED—MISCELLANEOUS.**  
**WANTED**—Two or three hustling solicitors, men or women, who possess energy, ability and energy, to work on a salary or commission basis. Call between 9 and 12 or write for appointment. O. R. Entzian, 913 Portage av., city.

**MEN.** Women, common schooling, desiring Government positions, \$70 monthly, write for list 63 immediately. Philadelphia Civil Service School, Philadelphia, Pa.

## BUSINESS PERSONALS.

**"SALAD"** Registered.  
Softens and purifies water. Turns it into a client's business center.  
Don't use Salad for washing and cleaning unless you wish to save labor and money.  
Write for sample and booklet "phone Bell 3308 or ask your grocer.

**"THE COMFORT SHOP"**  
Bell 637—3rd Fl. J. M. S. Bldg.—Home 6191  
To the women of South Bend—  
Are you afflicted with unsightly hairs on arms or face? Come here and have them removed by electrolysis. Skilled operators, painstaking work. Phone for appointment.

**DELLA SWARTZ**—Graduate masseuse, 611 E. Bronson st. Bell phone 3517—patients of the famous Prof. Yvonne of Stockholm, Sweden. Will accept few more patients who desire treatments by genuine Swedish massage methods.

**SPIRELLA Corsets.** Bell 3447; Home 1638.

**NAMES YOU OUGHT TO KNOW.**  
**ANCIENT BUT GOOD ADVICE**  
From  
**THE FAIRY SHOP**  
—111 W. Wayne St.—  
Home phone 8072.

**"A STITCH IN TIME SAVES NINE."**  
Your last year's suits and discarded garments made up in up-to-the-minute creations. Let us save your clothes and also your money.  
**"YOUR DRESSMAKER"**

**DORA WALDSCHMIDT—MILLINER**  
108 VISTULA AVENUE  
The best of everything in millinery. I employ the most skilled help obtainable. My prices are very attractive.  
**COME TO**  
"The Little Shop Around the Corner."

**Haverstock, the "White man,"** 208 West Jefferson Blvd. Home phone 2472, stands for more than mere salesmanship; he absolutely protects the future of his merchandise. Ask your friends about him. He also repairs any make of family machine for \$1.

**It's done for you in a jiffy at the Shop with the green and white sign.**  
Up-to-the-minute equipment, work that's unbeatable. Shirts called for and delivered without extra charge.  
**THE QUALITY SHIRTMAKING CO.**  
R. 401, 120 N. Michigan St. H. 8294.

**SCREEN DOORS and windows** should be ordered now. Make all kinds and those that last and fit. We revise and repair all screens and sell screen wire. Miller Cabinet and Machine Shop, 814 Portage av. Home phone 3352.

**CITY MOVING AND WRECKING CO.**  
Removes all kinds of buildings, safes, boilers, etc. We also buy old houses. Office 40 S. Laurel st. Home phone 5122; Bell 122.

**D. Armstrong, 122 E. Conant.** Home phone 5558. Call him for all kinds of odds and ends, rubber stamps and stencils, umbrellas, baby cabs, etc.

**Old furs remodeled; fur coats refitted.** Mrs. A. Hills, 324 W. Jefferson, Bell 3074.

**DO YOU KNOW THAT**  
**SPINAL ADJUSTMENTS** remove the cause of disease; aid in development; restore coordination; and let you acquainted with your own peculiar make-up? Know yourself. Investigate. H. M. Barnes, chiropractor, 24 floor 322 1/2 Michigan st. (Indiana Theater Bldg.) Home 2470.

**Have moved to new location, 134 N. Average. Chas. & Co., Inc.**  
Everything in aluminum ware. The Wear-every and Vico specialties, including cooky cans, hot water bottles, etc. Also electric appliances, etc. Stop in and see our lines. O. W. Schaffner.

**GRUMMEL SUPPLY CO., Bell**  
1290, Home 6240, sells forked \$5 coal at \$4 per ton all winter.

**Sharal cleans, repair and rebuilds stoves.** Bell 2265.

**HARTMAN sells the best coal in the city.** Lowest prices now. Bell 70, Home 0331.

**WOODWORTH'S STORAGE and TRANSFER LINE.**  
Rear of Robinson Hotel, E. Wayne st. Call and see our warehouse before storing your furniture.

**FOR RENT—Furnished rooms.**  
**FOR RENT**—One nicely furnished front room, suitable for 2 gentlemen or couple in strictly private home. All modern conveniences. Splendid neighborhood. 512 W. Colfax av. Home phone 8877.

**FOR RENT—Two furnished front rooms** with private bath, near Olive St. Hotel. 512 W. Colfax av. Home phone 8877.

**FOR RENT—Nicely furnished room** in spacious heated flat. Private family. 425 1/2 S. Michigan st.

**FOR RENT—Furnished rooms in modern home.** Board if desired. 503 W. LaSalle.

**FOR RENT—Men inquire at the Y. M. C. A.** for rooms. Reasonable rates.

## UNFURNISHED ROOMS.

**FOR RENT**—2 unfurnished rooms down stairs, newly papered and painted. 917 S. Lafayette.

**FOR RENT**—Unfurnished rooms in modern home. News-Times, B-96.

**WANTED TO RENT—ROOMS.**  
**WANTED**—An unfurnished room in private home; will be permanent. Inquire 316 W. Wayne st.

**FOR RENT—STORES AND OFFICES.**  
**FOR RENT**—Office rooms, either single or double; building is centrally located; elevator service and other modern conveniences. Are your offices properly kept up? Janitor service included in rental; office and everything is kept in first class condition. Apply Dr. E. B. Dean, Dean Building.

**FOR RENT—Store room and market** equipped with counters and shelving; good box and meat block on River side Drive. Overlook the river with 90 foot terrace down to the bank. Right in the midst of the most desirable residential section of South Bend. Beautiful front lawn and large back yard. Has 12 rooms of course with both electric and gas light, good furnace, and hardwood floors. Has five bedrooms, one on the first floor, with private lavatory.  
Larger district furnishes at all times plentiful supply of soft water when desired.

**FOR RENT—Office room, first floor, 214 W. Jefferson Blvd., and part of good basement. John Roth, 214 W. Jefferson Blvd. Home phone 6331.**

**FOR RENT—MISCELLANEOUS.**  
**FOR RENT**—Garage at 827 Forest av.

**FOR RENT—FLATS.**  
**FOR RENT**—4 livable rooms up stairs, 412 N. Olive st. Home phone 6331.

**FOR RENT—HOUSES.**  
**FOR RENT**—1183 Jones street, 6-room house in splendid condition, with large closet in every living room and in the second-floor hall, one block from car line; electricity and gas; steam heat; modern tile bathroom with large shower; the shower with curtain; roomy kitchen with modern gas stove practically new; large central cellar; fully finished front yard, 50 feet wide; large front and rear porch. Get key next door; \$25.00 month. Address OWNER, care News-Times.

**Here is information from which we form a mental picture of this house. If we were seeking one in each location this want ad would send us scurrying out there for fear some one would get ahead of us.**

**Little more, it is bound to pay by the inquiries it will bring—and inquiries from prospective tenants are what this advertiser wants or he couldn't advertise.**

**This applies to the writing of all want ads, whether it is a house you wish to rent, a business you wish to sell, or a farm you wish to buy.**

**USE ALL the information you would want WERE YOU THE READER. Then bring it to The News-Times, or**

**PHONE BELL 2100 HOME 1151**

**ASK FOR MISS CLASSIFIED THE NEWS-TIMES**

**FOR RENT**—7 rooms, E. Bartlett st., modern, garage \$35  
2 rooms, S. Main st., modern ..... 20  
1 room, N. Hill st., partly modern ..... 10  
5 rooms, W. Wayne st., modern ..... 11  
7 rooms, W. Linden st. .... 10  
5 rooms, W. Broadway st. .... 10  
5 rooms, W. Broadway st. .... 10  
6 rooms, Kenwood av. .... 9  
5 rooms, River Park ..... 8  
10 rooms, River Park ..... 10  
10 acres, new six room house, barn ..... 10

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

**FOR RENT**—Office Open Evenings.  
218 N. Michigan st. Home 0410.

## HOW TO WRITE A WANT AD

First know what you want to say. Then say it. Use simple words. Make your meaning absolutely clear. Leave nothing to the reader's imagination—as this want ad does:

**FOR RENT**—1183 Jones street, 6-room house, \$25.00. Address OWNER, care News-Times.

This advertiser was "penny wise and pound foolish." He gave so little information it is strange to say he never had an answer.

What about the condition of the house? Plenty of closets? Lighting? Heating? Has the house an attic? Cellar? Or how? Is there a rear yard? Front yard? Rear porch? Front porch? And many other points?

No one but the owner knows. Surely one should not expect rental from such meager information.

And there's not one word about car line. Even though some may know, there are others who don't. And strangers are arriving daily, some of whom may stay for good.

Now, read this for an example of how to write a want ad that will bring replies:

**FOR RENT**—1183 Jones street, 6-room house in splendid condition, with large closet in every living room and in the second-floor hall, one block from car line; electricity and gas; steam heat; modern tile bathroom with large shower; the shower with curtain; roomy kitchen with modern gas stove practically new; large central cellar; fully finished front yard, 50 feet wide; large front and rear porch. Get key next door; \$25.00 month. Address OWNER, care News-Times.

Here is information from which we form a mental picture of this house. If we were seeking one in each location this want ad would send us scurrying out there for fear some one would get ahead of us.

Little more, it is bound to pay by the inquiries it will bring—and inquiries from prospective tenants are what this advertiser wants or he couldn't advertise.

This applies to the writing of all want ads, whether it is a house you wish to rent, a business you wish to sell, or a farm you wish to buy.

USE ALL the information you would want WERE YOU THE READER. Then bring it to The News-Times, or

**PHONE BELL 2100 HOME 1151**

**ASK FOR MISS CLASSIFIED THE NEWS-TIMES**

**FOR SALE—REAL ESTATE.** (Continued.)

**FOR SALE**—Seven-room house on Ohio st., one-half block from Michigan st., \$2,100.  
Two acre lots on Portage av.; close to pavement. Will sell on contract.  
Seven-room house; partly modern; large barn; Milton av. \$1,600.  
McKENLEY REAL ESTATE, 115 S. Main st. Bell 290.

**City and farm properties** bought, sold and exchanged. Loans made on first mortgages and land contracts. New houses and buildings built to suit purchaser. Write for quick results. Chas. E. Smith & Co., 303 Citizens' Bank Bldg. Bell 480; Home 3777. Office open Thursday and Saturday evenings.

**FOR SALE OR RENT**—A fine manufacturing plant, 33,000 square feet floor space, steam heat, well-lighted, operated by never failing water power located on New York Road, near and Grand Trunk. J. and J. W. Schneider, agents, Mishawaka, Ind.

**FOR SALE**—Good (light room house near Studebaker factory on paved street. Will take vacant lot for \$1 payment, balance at \$10 per month. Bell phone 4322. Home phone 6538. Indiana Title and Loan Company, Title Bldg., cor. Main and Center st.

**FOR SALE**—Choice 1/2 acre lots, 75x142 ft., near St. Joseph's hospital, 5c fare. Average price \$110. \$1 down and 5c per week. 50 of these lots have been sold and the choice lots are selling fast. South Bend Realty Co., 225 S. Main st., Bell 1771; Home 6904.

**FOR SALE**—Seven room house in the 300 block on Notre Dame av. East front, lot 165 ft. deep. Modern except furnace. Will sell on easy terms. Price \$2,500. Bell phone 3824. Home 6538. Wm. J. O'Neil, Title Bldg.

**FOR SALE**—Four-room house on S. Sixth st., River Park. Price \$800. Lot alone worth \$400. See John Roth, 214 W. Jefferson Blvd.

**FOR SALE**—Good new six room house near Oliver school, partly modern, large basement, large lot, nice place to live. Call phone 4352; Home phone 6338. F. M. Jacks, Title Bldg., cor. Main and Center st.

**FOR SALE**—Double house on paved street close in. Will take vacant lot as first payment. Bell phone 4352; Home phone 6338. F. M. Jacks, Title Bldg., cor. Main and Center st.

**FOR SALE**—vacant lot in northwest part of city, very desirable for residence or business. A real bargain. Home phones 5402—5752.

**FOR RENT OR SALE**—An 8-room house with barn. Inquire 704 Rush.

**FARM LANDS.**  
**FOR SALE**—Several good land contracts; payments guaranteed. Will discount five per cent. Address C. S. Box B-97, News-Times.

**FOR SALE**—40 acres on Sumption Prairie road. Good land and buildings. John Ley, R. 1, Box 43-A, South Bend.

**FOR SALE**—Farm of 73 acres and team of draft horses. Address Mrs. A. Jacobs, Walkerton, Ind.

**FOR SALE OR EXCHANGE.**  
**FOR EXCHANGE**—120 acres, six miles from Dowagiac, Mich. Fine level land, eighteen acres in timber and pasture, balance under cultivation, well fenced and drained, good house and barn, wind pump, and all outbuildings. Will take business or residence property. Central Realty Co., 230 S. Michigan st. Over London's Drugs store. Office open evenings. Home phone 5111. Bell phone 433.

## FOR SALE OR EXCHANGE.

(Continued.)

**FOR SALE OR EXCHANGE.**  
New five room bungalow in River Park for \$700. Part cash, balance easy payments.

New seven room house and two lots in River Park. Will exchange for inside property and pay cash difference, or sell on easy payments.

Vacant lots in either Mishawaka or South Bend to exchange for improved property or a farm.

Twenty acres with new buildings to exchange for city property.</